



## Hire Quickly with One Easy Step!

### Direct Access to Hiring Manager During the Recruiting Process

Recruiting is a team effort. It's the most effective when parties agree on what is required and move quickly and efficiently through the process to get the job done. As a Recruiter, my partnership working directly with a hiring manager will elevate the level of efficiency along with building speed and momentum to the hiring process.

With direct access to a hiring manager, the hiring process from start to finish averages 65 days. Without this relationship, it's at almost 100 days! This is a significant difference and shows the benefit. We track this statistic on a regular basis at Dennis Partners to ensure that we are providing the biggest value for our clients and are not wasting anyone's time.

The hiring manager is the recruiter's gateway to what information is needed from their perspective, allowing us to build a search based on technical and "stylistic" requirements and skills. Human Resources is the gateway to understanding the interview process, the company culture, relocation, benefits and the over-all hiring plans for their company. Both play an integral role and should be working in unison to help fill critical openings. The more accurate information we all give and receive the faster we can find the perfect fit for your company!

In a recent article on [Why You Need to Make HR Your Ally in the Hiring Process](#), David Fishman walks you through the benefits of working with both HR and the hiring manager and why working in a team capacity is critical to the success of their open role. Incorporating both human resources and the hiring manager creates success for the client, the candidate and everyone else involved.

Does this sound like an adjustment you are ready to make to help your company successfully grow?